

# Life sciences

The year 2026 is an opportunity to scale impact without scaling complexity by using data, automation, and AI to deliver new therapies, better provider and patient experiences, and a stronger bottom line



## Top trends in life sciences

### 01 Navigating the geopolitical maze with strategic foresight

Life sciences leaders must redesign pricing, operations, and commercial models with scenario planning and data-driven foresight as global policy, trade volatility, and regulatory shifts reshape every part of the value chain.

### 02 Digitizing discovery with TechBio innovation

TechBio is transforming R&D by shifting early experimentation into cloud-based, AI-driven models that accelerate discovery, reduce costs, and enable more precise, data-powered therapeutics.

### 03 Closing the gap between AI ambition and enterprise execution

With AI shifting from hype to hard ROI, leaders must modernize data foundations, strengthen governance, and build workforce fluency so AI can measurably improve decisions, innovation, and performance at scale.

### 04 Retiring tech debt to build an adaptive operating model

Modernizing legacy systems allows life sciences organizations to replace rigid structures with agile, insight-driven operating models that can adapt quickly to changing scientific, economic, and regulatory demands.

### 05 Pivoting hard toward AI-human collaboration

As technology outpaces talent readiness, organizations must prioritize AI fluency and human-AI teaming so every employee can responsibly and creatively leverage AI to elevate outcomes across the value chain.

### 06 Reclaiming the patient as customer

Life sciences firms are accelerating DTC models to preserve margin, gain real-time patient insight, and build trusted, personalized experiences. And, they're reshaping commercial strategy and data ownership along the way.

### 07 Building self-correcting supply chains for precision and resilience

Life sciences companies are using predictive modeling and digital twins to create supply chains that anticipate disruptions and adjust in real time for greater control and reliability.

WHO WE ARE

Slalom is a fiercely human business and technology consulting company that teams with leaders who expect more. **So we bring more.**

WHAT WE DO

From strategy to implementation, our approach is fiercely human. We partner with market leaders and emerging players as they navigate uncertainty and strive for growth.

LOCATIONS

We have over 10,000 team members, including 2,000+ experienced life sciences services consultants, in 12 countries and 52 local offices around the world.



**We take love seriously**

So seriously that we measure customer love in 10 dimensions and use those metrics to guide our actions.

**Head and heart in everything we do**

We show up authentically and get to know you, always leading with empathy and kindness.

**Deep connections, better outcomes**

Our thorough understanding of partner technologies and priorities drives trusting relationships and exponential impact.

**Momentum that outlasts us**

We work with your teams every step of the way, teaching and empowering them to continue the momentum even after we leave.

**Local soul, global scale**

Because we live where we work, we're committed to our local communities and your long-term success—while also staying connected globally.

PARTNERSHIPS

We partner with over 700 of the world's leading technology providers to create extraordinary results for life sciences leaders like you.



CUSTOMERS

Our life sciences customers include pharmaceutical, biotech & biopharma companies, distribution, equipment & services, MedTech & med device, research & clinical services, and more.

